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To: Alan Tippett (cc: SWM faculty)

Date: July 5, 1974 (July 4 dictation)

From: C. P. Wagner

Subject: Missiology Categories

In response to your memo of June 26, Alan, here is a glossary of church growth terms which was compiled by Win Arn as a part of his ministry. As I read it over, I thought that this might be the most adequate answer I personally could give to your request for input on the 50 key words for missiological study that will be discussed in the IAMS.

P.W.

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GLOSSARY

Church Growth - an application of Biblical, theological, social and behavioral science principles to the local church and its surrounding community in an effort to influence and disciple the greatest number of people for Jesus Christ. Believing that "it is God's will that His Church grow and His lost children are found, Church Growth endeavors to devise strategies, develop objectives and apply proven principles of growth to the local church.

Church Growth - Means of Increase -

1. Biological - those who come into the church who are children of existing members.
2. Transfer - the transfer of membership of those already Christian from one church to another.
3. Conversion - the coming into the church of those who are converted by receiving Jesus Christ as Lord and Savior.

- Means of Decrease -

1. Death - members of the church called home to be with the Lord.
2. Transfer - members of the church who leave and unite with another church.
3. Reversion - members of the church who renounce their Christian profession by word/deed and are no longer involved in the community of faith.

Church Growth - Types of

1. Internal - growth of individuals within the membership in their Christian relationship to one another and to God.
2. Expansion - growth of the church by the evangelization of non-Christians within the ministry area of the church.
3. Extension - growth of the church by the establishing of one or more daughter (branch) churches within the same general homogenous group and geographical area.
4. Bridging - growth of the church by the establishing of churches in significantly different cultural and geographical areas.

Classes of Leadership

Class 1 - members in the church whose energies primarily turn inward toward maintenance of the organizational structure of the church.

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Class 2 - members in the church whose energies primarily turn outward toward the non-Christian community in an effort to bring them into the body of Christ.

Class 3 - members in the church who are partially paid and whose activities are divided between the church and outside activities.

Class 4 - members in the church who are full time paid personnel viewed as professional staff.

Class 5 - denominational and/or administrative personnel usually removed from the immediate scene of the local church.

Decision - a personal commitment to receive Jesus Christ as Savior.

Disciple - a person who has made a commitment to Jesus Christ as Lord and Savior, who is learning and practicing His teachings and is identified in a meaningful relationship with His body -- the church, and its mission of spreading the Gospel.

Evangelism - proclaiming Jesus Christ as God and Savior and persuading men to become His disciples and responsible members of His church.

Evangelism - World - evangelism carried on across linguistic, cultural and geographical boundaries.

Evangelism - Classifications

Evangelism One (E1) - evangelization of people in one's own language and culture.

Evangelism Two (E2) - evangelization of people in a similar language and culture.

Evangelism Three (E3) - evangelization of people of a radically different language and culture.

Fourth World - those people in America and in the world who have not heard or believed on Jesus Christ as Savior and Lord.

Great Commission Goal - a cell (church) of committed Christians in every community, in every city and in every countryside throughout the world where everyone can hear and see demonstrated the Gospel from his own intimates, in his own tongue and has a reasonable opportunity to become a disciple of Jesus Christ.

Homogenous Group - a group of people in which all the members have some characteristic in common and feel that they "belong."